



Make Move Maintain

An A to Z of What Makes Lawson M3 Different

Atribute controlled inventory management
Bonus and commission payments
Configurable and style-based products
Depot and field service management
Enterprise performance management
Freight costing and transport management
Global multi-company, multi-lingual operation
History of changes with electronic signature
Internet-based sales and procurement
Java applications designed to open standards
Kits, alternatives, and substitute items
Lot and serial number tracking
Mobile salesforce and engineer tools
New fashion product lifecycle management
One and classroom learning tools
Production planning workbench
QuickStep preconfigured industry solutions
Reliability centered maintenance
Scheduling production & maintenance together
Trace Engine for complete supply chain visibility
Unique user experience with Smart Office
Vehicle operations management
Wireless warehouse management
X-ray vision from Lawson M3 Analytics
Yield optimization tools
Optim**Z**ation, automation and workflow tools

Lawson M3 Enterprise Management System

Are you a manufacturing, distribution or service management company that makes, moves, or maintains products? The Lawson M3 Enterprise Management System is designed just for you, so you can focus on your business and how you want to run it.

Lawson M3 delivers the business applications needed by make, move and maintain companies and works in harmony with other Lawson product lines. Together they provide a solution that will deliver more business value for every dollar you invest than any other solution available today.

Lawson M3 is differentiated from other systems by an unmatched user experience, the breadth of its integrated applications, its flexibility in managing mixed-mode and complex environments, and its depth of industry-specific functionality. Lawson M3 is a multi-lingual, multi-company, multi-site solution with the flexibility to adapt to your changing needs.

With Lawson M3 you also gain from the market-leading technologies provided by the User Productivity Platform and Business Process Platform. The result? A simpler solution, lower cost of ownership, and more business value from your investment.

The complete Lawson M3 System is comprised of five integrated product suites which together manage all the core and supporting processes in your business. Whether it's order-to-cash or procure-to-pay, Lawson M3 manages it all.

Lawson M3 Customer Sales & Service

Most make, move and maintain companies have unique needs related to customer service. Customer Sales & Service offers support for market development, sales and after-sales service processes – particularly in multi-channel sales environments where you need a complete picture of customer commitments.

Customer Sales & Service combines web, mobile and traditional order management tools with full service and rental management capability. Advanced internet-based sales tools give your customers self-service capabilities, helping to drive your cost of sales down.

With these applications you can manage everything from simple discrete products to complex configured products and kits, make-to-order or make-to-stock, telesales and EDI. You can manage your sales channels using the same availability, pricing and fulfillment controls whether they are office or field based.

The Lawson M3 Customer Sales & Service Suite includes Sales & Marketing Automation, Sales Management, e-Sales, Service Management, Rental Management, Maintenance Order Management, and Project Management.

Lawson M3 Enterprise Asset Management

For many businesses, asset availability is important. For businesses providing maintenance services to customers, it's critical. Enterprise Asset Management provides a solution to these challenges.

Because Enterprise Asset Management is integrated with other operational, planning and execution applications, you can synchronize maintenance with production plans to maximize efficiency, effectiveness and utilization.

What Customers Say

“We get information back on site performance and financial results around 300 percent quicker than was previously possible.”

Hynds Pipe

“The power of integration is higher than we originally expected ... we have much better linkage throughout our processes, from procurement to shipment.”

TAL

“We originally budgeted to deliver 700,000 car seats ... the market demanded almost 1 million ... we [managed] the increased production with the same number of staff.”

Dorel

“We’ve dramatically reduced stock levels by USD 2 million and have improved delivery times by 30 percent.”

Trelleborg

“We have gained many advantages ... the Enterprise Asset Management system allows us to see exactly what we are working with.”

Skåne Dairy

The advanced capabilities of this module focus on increasing asset reliability and therefore on improving operational capacity and output. Better maintenance planning also improves engineer scheduling, reduces the need for emergency repair and purchases, and lowers maintenance cost.

The Lawson M3 Enterprise Asset Management Suite includes Preventive Maintenance, Diagnostics Management, Work Order Processing, Equipment & Component Control, Maintenance Performance & Costing, and Vehicle Operations Management.

Lawson M3 Supply Chain Management

At the heart of a manufacturing, distribution or service management business is the supply chain. Supply Chain Management provides you with a powerful set of tools to plan, schedule and execute across your extended value chain, resulting in optimum customer service levels and profitability.

Supply Chain Management helps you control and optimize information, material and financial flows throughout the organization.

Whether you want to plan within your facilities or at a more strategic level across larger divisions of your organization, Supply Chain Management drives efficiencies and effectiveness from planning to procurement, from warehouse to work-in-progress.

Supply Chain Management supports the unique demands of highly regulated industries, those demanding a high degree of traceability, those managing by-products or co-products, and those with multiple alternative supply sources or processes. It is particularly suited to environments where operational agility is needed to meet the rapidly changing market demands.

By offering functionality based on open standards, Supply Chain Management also provides the opportunity to capitalize on new mobile and data collection technology in the warehouse, in the factory, or anywhere along the extended supply chain.

The Lawson M3 Supply Chain Management Suite includes Warehouse Management, Manufacturing Resource Planning, Transport Planning, Freight Cost Management, Package Management, Supply Chain Planning, Distribution Requirements Planning, Demand Planner, Master Production Scheduling, Advanced Production Planner, Procurement, and e-Procurement.

Lawson M3 Manufacturing Operations

Maintaining product definitions and managing your manufacturing operations is a critical part of your success. Manufacturing Operations simplifies complex challenges with the capability to manage traceability, change control, configured products, product attributes, laboratory inspection, co-products and by-products in discrete, process and mixed mode manufacturing environments.

Integrated with other Lawson M3 modules, Manufacturing Operations provides a single source of product data and technical documentation to make it available online to Lawson M3 users.

The manufacturing execution functions bring control and transparency to your manufacturing processes and include the ability to easily integrate with automated data capture and manufacturing execution systems.

The Lawson M3 Manufacturing Operations Suite includes Time & Attendance, Production Statistics, Manufacturing Execution, Product Configurator, Product Data Management, and Attribute Control.

Lawson M3 Finance Management

Every business needs to keep accurate financial records. With Finance Management operational transactions from other modules are automatically recorded using flexible structures and rules that you can control.

The integrated financial functionality handles your accounting, budgeting, consolidation and reporting requirements. True multi-country, multi-company, and intra-company capabilities also allow you to manage multiple operational units even when they operate under different regulatory controls.

Finance Management provides a single, integrated system to help you manage, control and analyze your business operations. With a single, integrated view, you can identify and model critical trends quickly and effectively.

The Lawson M3 Finance Management Suite includes Budgeting, Accounts Payable, Accounts Receivable, Fixed Assets, General Ledger, Group Consolidation, Cash Flow Management, Cost Accounting, Product Costing, Multiple Unit Coordination, and Report Generator.

